



**FAIRFAX COUNTY  
PUBLIC SCHOOLS**

## NOTICE OF AWARD

### Department of Financial Services

Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, Virginia 22042-1203  
Telephone: 571-423-3550

**MAR 09 2011**

CONTRACT TITLE: Learning Content Management System and Related Support and Service

CONTRACT NUMBER: RQ11-183360-69A

COMMODITY CODE: 7379, 7372, 3573

CONTRACT PERIOD: July 1, 2011 through June 30, 2015

RENEWALS: Two (2) 3-Year

SUPERSEDES CONTRACT: RQ02-589197-16A

CONTRACTOR:

VENDOR CODE:

A. Blackboard, Inc.  
650 Massachusetts Avenue  
Washington, D.C. 20001-3796

B522081178 01

Contact: Shana Glenzer  
Telephone: 202-463-4860  
Fax: 202-466-4863  
E-mail: Shana.Glenzer@Blackboard.com

DELIVERY: As Agreed Upon

TERMS: Net 30

FOB: Destination

PRICES: See attached

OPS CONTACT: Michelle Hoilman, Contract Administrator  
Telephone: 571-423-3582  
Fax: 571-423-3587  
E-mail: Michelle.Hoilman@fcps.edu

ORDERING INSTRUCTIONS:

Any school/department may enter into iCASPS (internet County and Schools Procurement System) a purchase requisition indicating the item/service required, the quantity, the payment terms and the delivery date. The purchase requisition must include the contract number.

*BAH  
3/10/11*

Requests exceeding the small purchase threshold will route to OPS and a purchase order will be executed.

  
Michelle Hoilman  
Contract Administrator

DISTRIBUTION:

FCPS – DIT – Allison Calderone

FCPS – DIT – Andrea Powell

FCPS – Procurement Services – File

### PRICING SCHEDULE

<b>Learning Content Management Fees</b>	<b>Annual</b>
Software – Course Delivery, Community Engagement, Content Management	\$736,597.00
Hosting, Call Center and Storage	\$761,818.00
Customization Maintenance and Escrow	\$187,909.00
Customization Maintenance – Anti-Virus Protection upon Blackboard 9.1 Migration	\$6,000.00
Training	\$36,900.00

<b>Labor Categories</b>	<b>Hourly</b>
Consultant/ Senior Consultant	\$160.00
Manager/ Senior Manager	\$225.00
Director/ Senior Director	\$245.00
Vice President	\$345.00

### Travel Costs

Travel costs and per diem costs shall be invoiced at actual travel and per diem costs in accordance with FCPS and GSA guidelines.